



2024 COMPANY PROFILE



Vision, mission and values

Vision

To create a complete product ecosystem for **gynecologists** in line with the general trend of the outpatient surgery and more particularly with the "See & Treat" concepts.

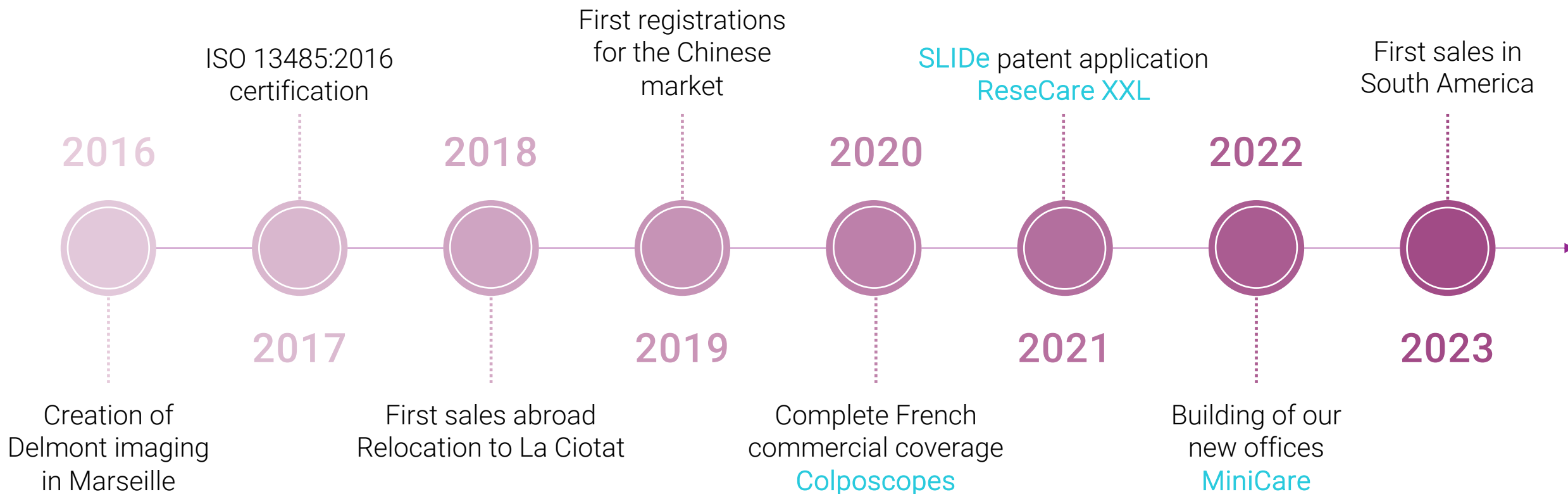
Values

- Patient well-being
- Customer satisfaction
- Innovation
- Excellence
- Collective spirit
- Willing to commit

Mission

To improve the care and management of **all patients**, regardless of age and future, by providing innovative, effective and less traumatic solutions.

Timeline



Financial indicators

R&D expenses



5%

Net debt



< 0

Stock



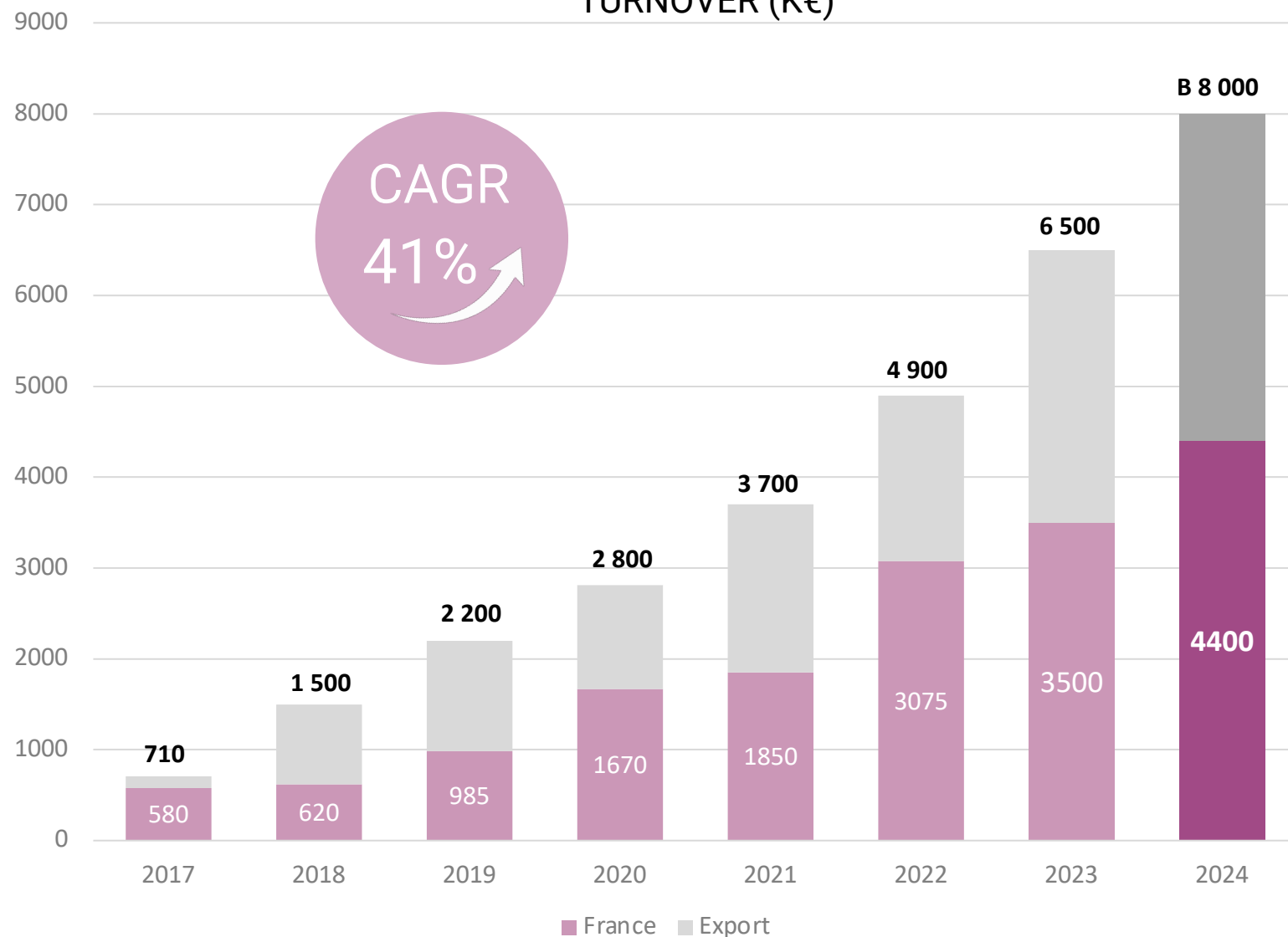
+ 1,7M €

Cash flow



+ 1M €

TURNOVER (K€)



Delmont in France

HOSPITALS

50%

Kremlin-Bicêtre, Paris
Cochin - Port-Royal, Paris
Saint-Philibert Lomme, Lille
University Hospital of Rennes
APHM, Marseille

CLINICS

25%

Muette Clinic, Paris
HPP, Aix-en-Provence
Pasteur Clinic, Toulouse
Bezannes Polyclinic, Reims
Mathilde Clinic, Rouen

OFFICES

25%

Centre médical du Château, Paris
Pointgyn centers, Ile-de-France

Some references



SALES OFFICES

228 rue de la Convention
75015 Paris, FRANCE

MAIN OFFICES

Athélia IV
297 avenue du Mistral
13600 La Ciotat, FRANCE

Delmont abroad

40 Distributors



SALES OFFICES
RenHe Town, ShunYi
District
Beijing, CHINA



WAREHOUSE*
YanJiang District,
SiChuan Province
Ziyang City, CHINA

 7 Export sales rep.

**Warehouse and factory for the Chinese market only*

Key opinion leaders



Pr. Agostini
Marseille



Dr. Bourdon
Paris



Pr. Grimbizis
Thessalonique



Pr. Cicinelli
Bari



Dr. Palmø
Holbaek



Pr. Kostov
Sofia



Pr. Haimovich
Spain



Pr. Brătilă
Bucarest

EUROPE



Dr. Usenov &
Dr. Chupin
Almaty



Pr. Fikri
Rabat



Pr. Aquino-Aquino
Philippines



Dr. Cabrera
Lima



Dr. Snaifer
Beirut



Dr. Shawki
Cairo



Dr. Lakabi
Tizi Ouzou
Pr. Benmoumen
Oran



Pr. Nguyễn Việt Tiến
NHOG, Ha Noi
Pr. Tô Minh Hương
Ha Noi

WORLD



Pr. Fernandez
President of the scientific council

“

I was looking for teams to work with to develop certain products nonexistent on the market. I was having difficulties with companies on the market, but with Delmont, we quickly found common ideas that we were then able to develop.

”

Departments

Quality & Regulatory

CE and ISO 13485:2016
certifications

More than 50 registrations worldwide



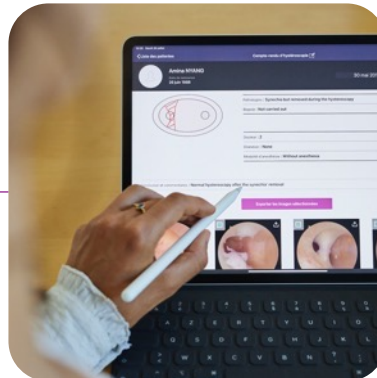
Production

Delivery within 5 days
Repair within 48 hours
Hotline assistance



Marketing

Presence on social networks
Numerous congresses and workshops
Clinical and technical trainings



R&D

Registration of **several patents**
(surgical instrumentation,
applications, imaging equipments...)



CSR commitments



Environmental
protection



Environmental
certification



Packaging
recyclability



Medical
progress



Organization
support



Collective
spirit



Trustful
relationships



Fairness and
respect



Controls and
transparency



SOCIAL & HUMAN
RIGHTS
80/100



ETHICS
90/100

PLATINUM Top 1%

2023
ecovadis
Sustainability
Rating

Flagship products: iCare+

Complete imaging station, dedicated to hysteroscopy in consulting or ambulatory rooms. OR-like image quality!



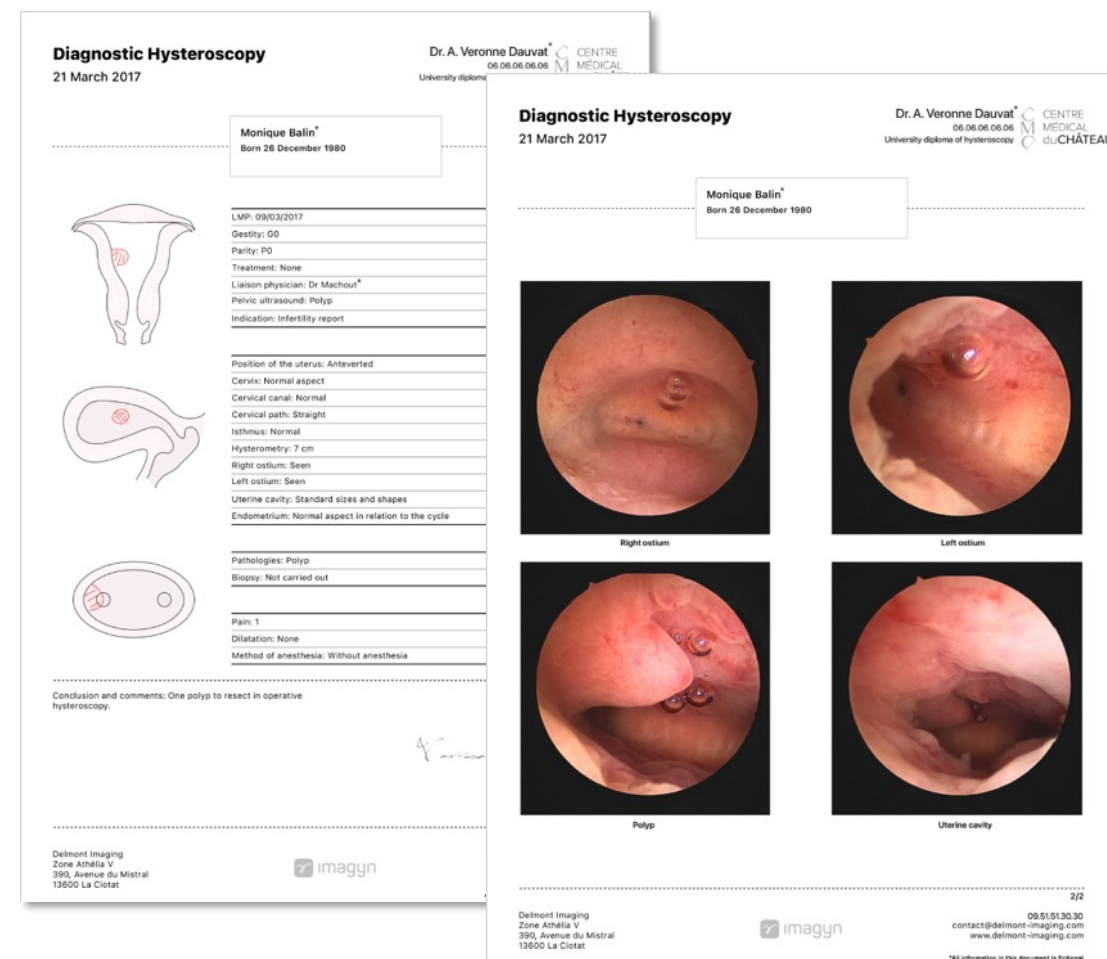
HD camera +
LED light source



Interoperability



Intuitive interface



Flagship products: colposcopy



NEW

« Rediscover colposcopy
with iCare^{mini} »



Top of the range

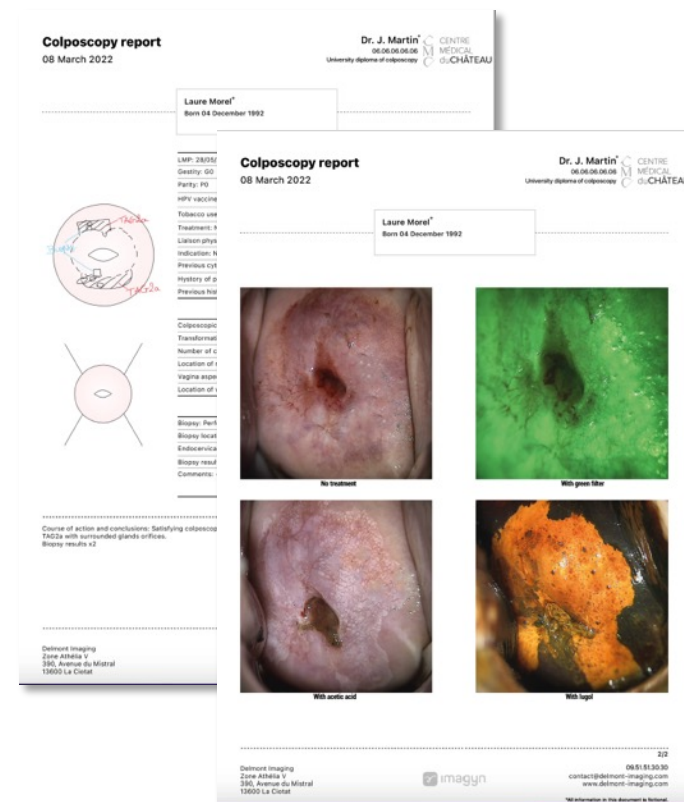


Several configurations assuring
working comfort



Numerous accessories for a
product adapted to your needs

A full range of colposcopes guaranteeing
high-precision examinations and an extra-
sharp image.

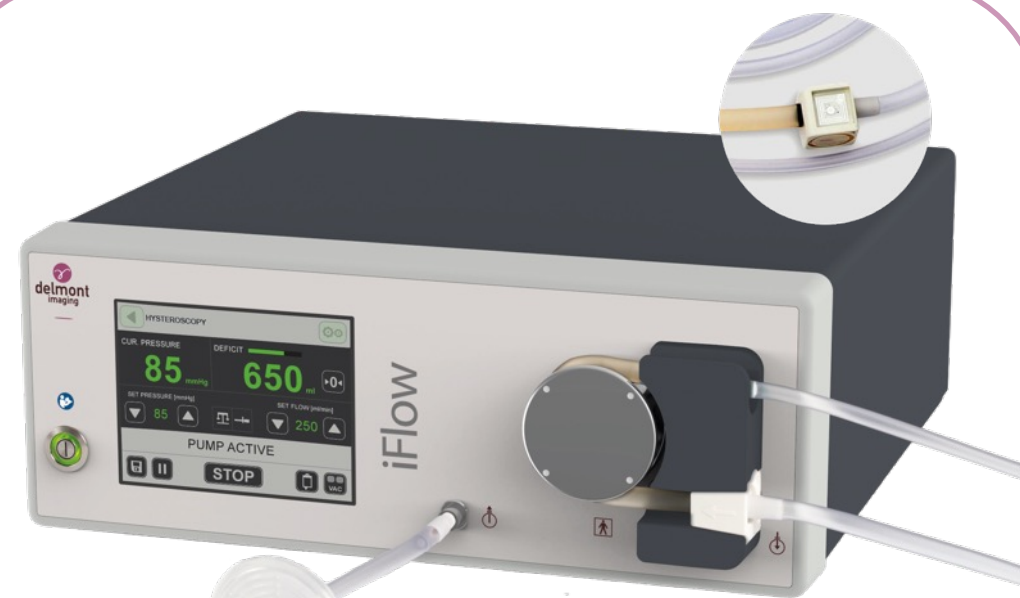


Other products : equipments



HF generator - iSpark

A reliable, versatile and powerful **high frequency electrosurgery unit**, iSpark is suitable for both outpatient rooms and operating rooms.



Irrigation pump - iFlow

An indispensable complement to **safe** and **clear** operative hysteroscopies. iFlow can also be used in Urology, Laparoscopy and Arthroscopy procedures.

Flagship products : instrumentation



EasyCare

Without energy, it combines 7Fr. performances and small diameter. Perfectly suited for nulliparous patients and infertile couples.



ReseCare

6mm hybrid resectoscopes: the low or no dilatation makes it ideal for nulliparous, menopausal patients or those with a stenotic cervix.



MiniCare

3mm cold instruments and a reduced 6mm outer diameter: it is the perfect combination of endometrial preservation and performances.

Innovation: iFlow mini

iFlow mini is an irrigation and suction pump.
The constant pressure is ideal for an **optimal visualization**.

- A comprehensive gynecologic tool: hysteroscopy and laparoscopy.
- Displays all the information in real time.
- Compact and easy to use.



Combined to iCare+ for a complete hysteroscopic in-office solution.
Also fully matched the needs of your gynecologic operating room!



Innovation: Clearview



Easy chips extraction for an empty and clean uterine cavity in no time!



Combination of a single use handle and a reusable sheath compatible with our **resectoscopes**.



Unique on the market. This innovative concept was designed with and for gynecological surgeons.

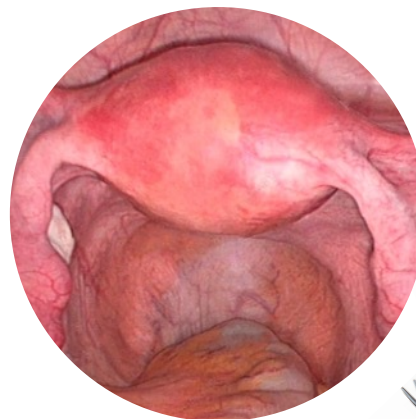


Patent granted. Project supported by BPI.

Other products: laparoscopy

Our laparoscopic range includes more than **150 references**. Below some product families of the range:

- Laparoscopes
- Trocars
- Grasping and dissecting forceps
- Scissors and biopsy forceps
- Suture and ligation
- Accessories
- Uterine manipulators





FOR MORE INFORMATION



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