



# Company Profile

2022



## KEY DATA





*imaging all the women*

### **Our ambition**

Delmont imaging's mission is to improve the care and management of all patients, regardless of age and future, by providing the profession with innovative, effective and less traumatic solutions. Our products are in line with the general trend of the outpatient surgery and more particularly with the «See & Treat» concepts.

# Key markers



**SAS registered in January 2016**

RCS Marseille : 817 710 411

Initial equity : **200 K€**

Fundraising : **800 K€** over two years



ISO 13 485 Certification, version 2016

CE certificate for Class IIa and IIb products



An eco-responsible approach highly committed



**Head Office:** Athélia V  
390, Avenue du Mistral  
13600 La Ciotat - France



**Offices :** Athélia V  
375, Avenue du Mistral  
13600 La Ciotat - France

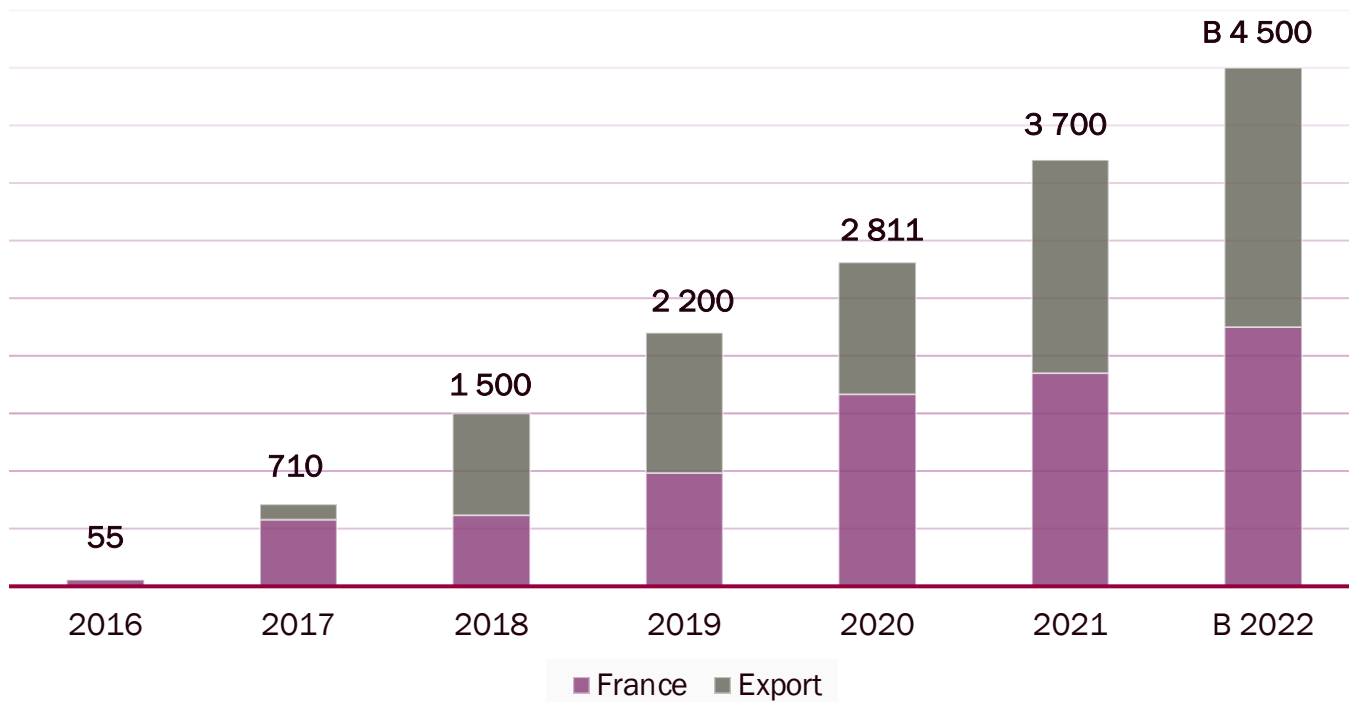


**Offices :** 228 rue de la  
Convention, 75015 Paris –  
France



# Financial data

## Turnover (K€)



# The teams

## Our advisers and some of our users around the world

 **Prof. Hervé Fernandez**  
Dpt, Head OB/GYN of KB. Paris  
*President of the scientific council*


 **Dr. Olivier Chanelles**  
Château's medical center. Paris

 **Prof. Aubert Agostini**  
Conception Hospital. Marseille

 **Prof. Ettore Cicinelli**  
Polyclinic of Bari.

 **Prof. Grigoris Grimbizis**  
Genesis Hospital. Thessaloniki.

 **Prof. Prudence Aquino-Aquino**  
St. Luke's medical center. Philippines

 **Dr. Jan Palmø**  
Holbaek Hopsital.

 **Dr. Elie Sneifer**  
Snaifer Clinic. Beirut

 **Dr. Nabil Moulay**  
Capitale Clinic. Rabat.

 **Pr. Yacine Benmoumen**  
Sainte-Anne Maternity, Oran

 **Dr. Kadyrzhan Usenov &  
Dr. Alexander Chupin**  
National Center for post diploma  
education, Amalty

 **Prof. Tô Minh Hương**  
Vinmec Hospital. Ha Noi.

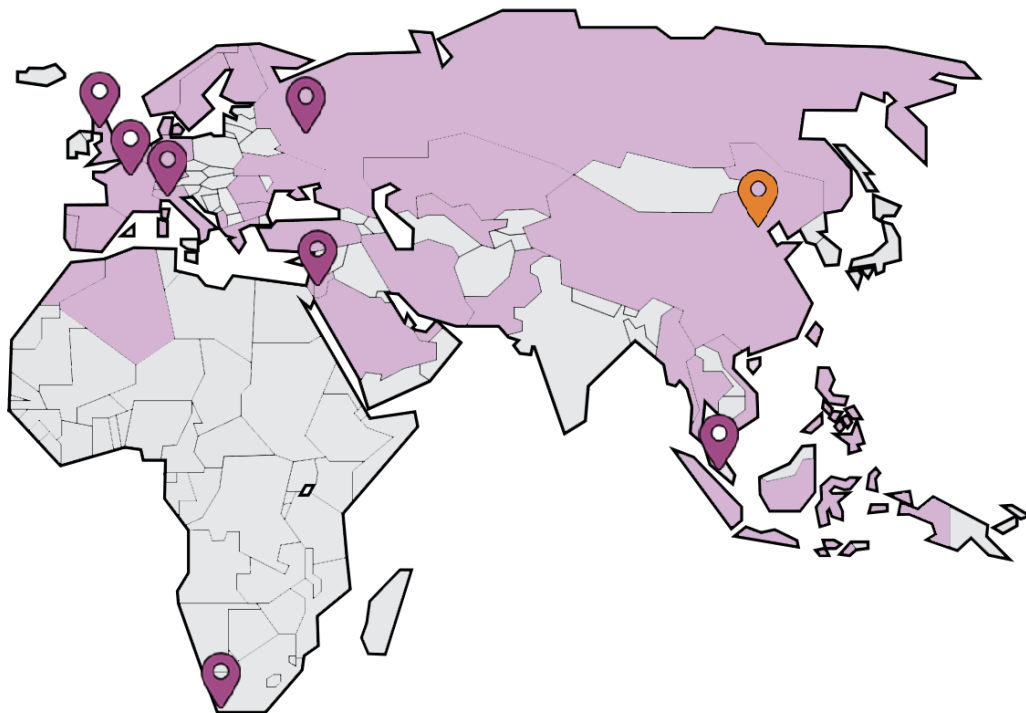
## Our presence in the field

**12** Employees at  
headquarters

**8** International agents

**12** Agents in  
France

**36** Partners  
worldwide





# KEY PRODUCTS

# Imaging

NEW



**iCare+** is a complete imaging column dedicated to hysteroscopy in consultation or ambulatory rooms. Quality, simplicity and efficiency are the values of this solution.

It includes an HD camera, an LED light source, a compact cart and an iPad Pro with applications that can be downloaded from the AppleStore.



- ✓ The new version allows intuitive navigation and an optimized **interoperability**.
- ✓ SLIDE is a patented innovation that makes iCare compatible with different light cables.

*imagyn* : allows patient management, viewing of the iCare video stream and to complete and high quality hysteroscopy report.



# Application



## Diagnostic Hysteroscopy

18 June 2017

Dr William TREMBLAY

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contact@delmont-imaging.com

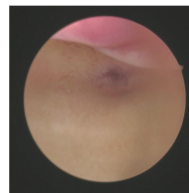
University diploma in hysteroscopy



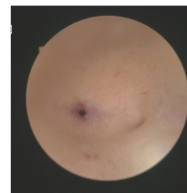
Jade VIDAL

Born 17 April 1982

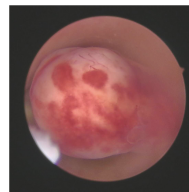
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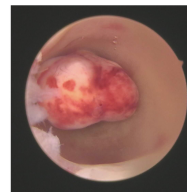
Left ovary



Right ovary



Type 0 fibroma



Uterine cavity

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Immunologie CCMP  
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## Diagnostic Hysteroscopy

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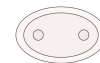
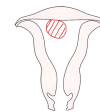
University diploma in hysteroscopy



Jade VIDAL

Born 17 April 1982

+33675860578



Durée :

LMP: 18/06/2017

Gestité: 0

Parité: 0

Treatment: None

Liaison physician: Dr. Farl

Pelvic ultrasound: Normal

Indication: Control of the uterine cavity before ART

Position of the uterus: Anteverted

Cervix: Normal aspect

Cervical canal: Normal

Cervical path: Straight

Isthmus: Normal

Hysteroscopy: 7 cm

Right ovary: Seen

Left ovary: Seen

Uterine cavity: Standard sizes and shapes

Endometrium: Normal aspect in relation to the cycle

Pathologies: Type 0 fibroma of 25mm

Biopsy: Not carried out

Pain: 0

Dilatation: None

Method of anesthesia: Without anesthesia

Conclusion and comments: A type 0 fibroma of 25 mm to be resected in operative hysteroscopy

Dr William TREMBLAY  
(Signature)

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Dumont Université de Lüttich  
Immunologie CCMP  
183 avenue de Lüttich



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- 1 – Realization of an exam with pictures and videos
- 2 – Edition of an exam report
  - Drawing on the three sections of the uterus
  - Drawing on the pictures taken
  - Filling in the fields of the report
- 3 – Print or e-mail to the patient



# Hysteroscopic instrumentation

Our range of hysteroscopic instrumentation features two key products:

- **EasyCare.**

An energy-free instrument set, combining performance and reduced diameter, making it ideal for nulliparous patients and infertile couples.

- **ReseCare.**

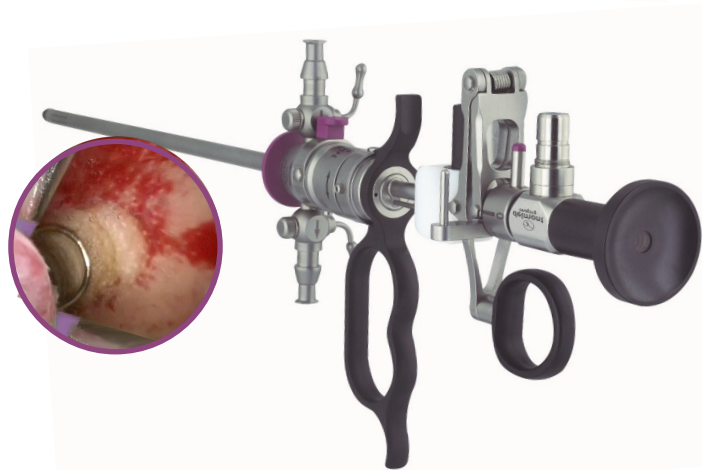
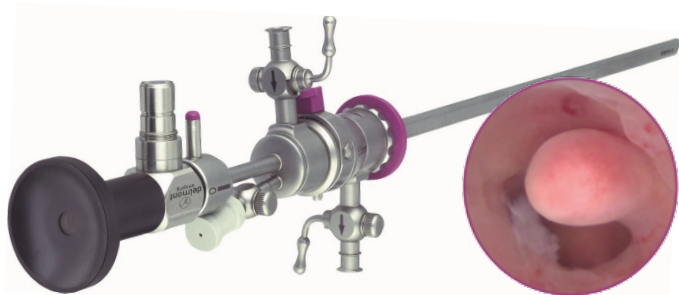
A bipolar resector with a **6mm diameter**.

The reduced dilatation makes it ideal for nulliparous patients, infertile couples and menopausal women or with a stenotic cervix. Our electrodes are available sterile or reusable.

**NEW**

- **ReseCare XXL**

This resectoscope is also available in an XXL version (+10cm), to treat obese women or those with a large uterine cavities.





# Hysteroscopic instrumentation

The range expands with two new operating hysteroscopes :

## NEW

### ▪ **NeoCare.**

A set of rigid 3mm instruments **without energy**, combining performance and precision while preserving the endometrium of nulliparous patients.

Most uterine pathologies, even large calcified fibroids, can be treated.

## NEW

### ▪ **NeoCare mini.**

It offers the same advantages as NeoCare : endometrial preservation and performance!

Thanks to its small **6mm** diameter and 3mm cold instruments, it is the perfect solution to effectively treat women in a pregnancy course.



# Colposcopy

The ideal complement to our solutions for gynaecology consulting rooms, with the same standards of quality, ergonomics, reliability and efficiency.

Several configurations are available for ergonomics, magnification levels or choice of lens. A large list of accessories is also available.



 **imagyn**

Our imagyn application has also evolved to include colposcopy reports in addition to hysteroscopy.

# The irrigation pump

The irrigation pump is an essential complement to a quality and safe hysteroscopy.

**iFlow** is mainly proposed in hysteroscopy but its many programs make it suitable to operate also in Urology, Laparoscopy and Arthroscopy.

Its main key points:

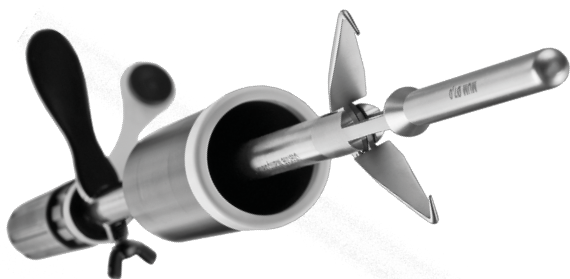
- Accurate pressure measurement
- Controlled suction via 2 speeds
- RFID control of irrigation tubes
- Clear display of key information and alerts
- Easy handling of the pump and tubing
- Automatic deficit calculation



# The laparoscopic range

This new catalogue contains more than 150 referenced instruments such as:

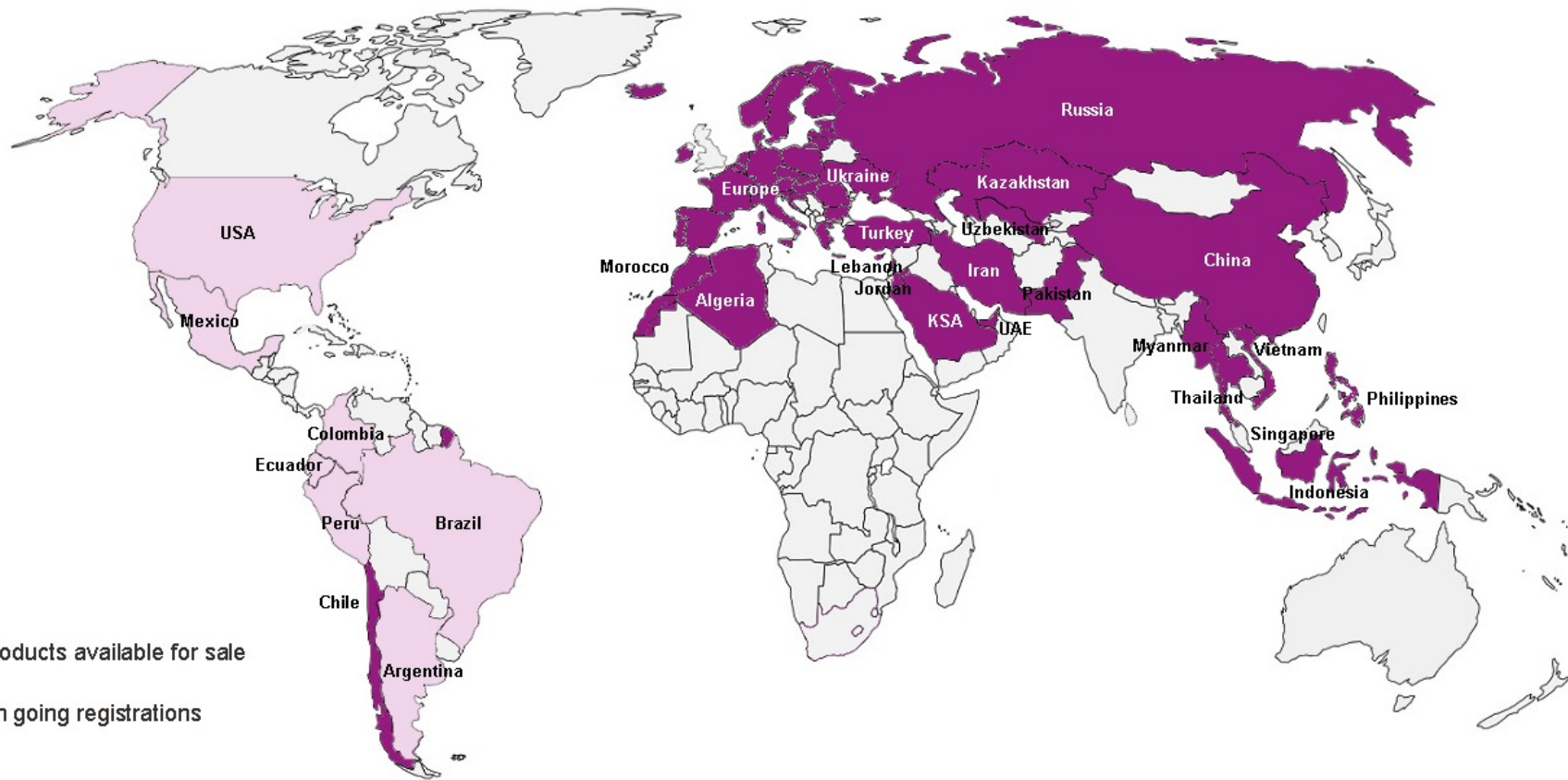
- **Laparoscopes**
- **Trocars**
- **Grasping and dissecting forceps**
- **Biopsy instruments and scissors**
- **Suture and ligature**
- **Accessories**
- **Uterine manipulators**





# DEPARTMENTS

# Regulatory

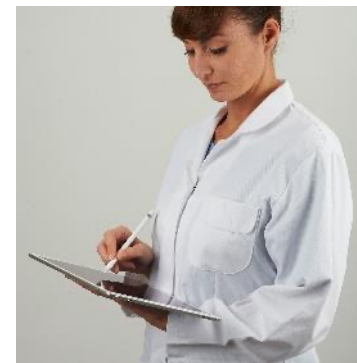


# Research & Development

Innovation is in our DNA and at the very core of the company's activity, with the firm commitment to provide surgeons with ever more efficient tools respecting patients

Our list of projects covers a wide variety of topics ranging from surgical instrumentation to new Apple applications!

Delmont already applied for several patents.



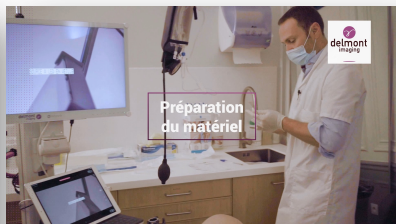


# Marketing

- Strong presence on social medias



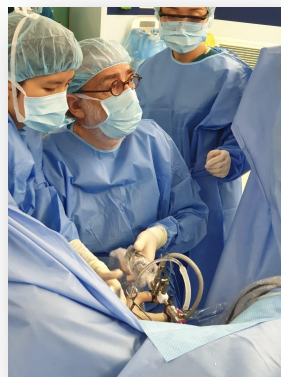
- Creation & publication of presentation's videos, interviews of our users, quick-start...



- Participation in many congresses and webinars



- Participation in numerous workshops







**Thank you for your attention !**